State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Filing at a Glance

Company: Transamerica Life Insurance Company
Product Name: TransACE Long Term Care Rider

State: Arkansas

TOI: LTC06 Long Term Care - Other Sub-TOI: LTC06.000 Long Term Care - Other

Filing Type: Advertisement Date Submitted: 09/21/2012

SERFF Tr Num: AESP-128696517 SERFF Status: Closed-Withdrawn

State Tr Num:

State Status: Approved-Closed
Co Tr Num: ICC 12 OL 3010 0912

Implementation

Date Requested:

Author(s): April Hanson

Reviewer(s): Donna Lambert (primary)

Disposition Date: 10/10/2012
Disposition Status: Withdrawn

Implementation Date:

State Filing Description:

SERFF Tracking #: AESP-128696517 State Tracking #: Company Tracking #: ICC 12 OL 3010 0912

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

General Information

Project Name: TransACE Long Term Care Rider Consumer

Flyer

Status of Filing in Domicile: Authorized

Project Number: ICC 12 OL 3012 0912 Date Approved in Domicile:
Requested Filing Mode: Review & Approval Domicile Status Comments:
Explanation for Combination/Other: Market Type: Individual
Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 10/10/2012

State Status Changed: 09/28/2012

Deemer Date: Created By: April Hanson

Submitted By: April Hanson Corresponding Filing Tracking Number:

Filing Description:

This advertising flyer is intended for use with individuals who are interested in purchasing a Long Term Care Rider with their life insurance policy.

Company and Contact

Filing Contact Information

April Hanson, Compliance Coordinator III ahanson@aegonusa.com 570 Carillon Parkway 727-557-2363 [Phone] St. Petersburg, FL 33716-1202 866-419-4389 [FAX]

Filing Company Information

Transamerica Life Insurance CoCode: 86231 State of Domicile: Iowa
Company Group Code: 468 Company Type: Insurance

4333 Edgewood Road N.E. Group Name: TLI State ID Number:

Admin Address: 570 Carillon FEIN Number: 39-0989781

Parkway

St. Petersburg, FL 33716-1202

Cedar Rapids, IA 52499

(727) 299-1800 ext. 2363[Phone]

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: $1 \times $50.00 = 50.00

Per Company: No

CompanyAmountDate ProcessedTransaction #Transamerica Life Insurance Company\$50.0009/21/201262931049

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Withdrawn	Donna Lambert	10/10/2012	10/10/2012
Approved	Donna Lambert	09/28/2012	09/28/2012

Filing Notes

Subject	Note Type	Created By	Created On	Date Submitted
Filing has been withdrawn	Note To Filer	Donna Lambert	10/10/2012	10/10/2012
WITHDRAWAL OF FILING	Note To Reviewer	Joan King	10/02/2012	10/02/2012

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Disposition

Disposition Date: 10/10/2012

Implementation Date: Status: Withdrawn

Comment: This filing is withdrawn at the company's request.

Rate data does NOT apply to filing.

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	ICC 12 OL 3010 0912 AR Letter and Statement of Variability	Withdrawn	Yes
Form	TransAce LTC Rider Consumer Flyer	Withdrawn	Yes

SERFF Tracking #: AESP-128696517 State Tracking #: Company Tracking #: ICC 12 OL 3010 0912

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Disposition

Disposition Date: 09/28/2012

Implementation Date: Status: Approved

Comment:

Rate data does NOT apply to filing.

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	ICC 12 OL 3010 0912 AR Letter and Statement of Variability	Withdrawn	Yes
Form	TransAce LTC Rider Consumer Flyer	Withdrawn	Yes

SERFF Tracking #: AESP-128696517 State Tracking #:

Company Tracking #: ICC 12 OL 3010 0912

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Note To Filer

Created By:

Donna Lambert on 10/10/2012 12:50 PM

Last Edited By:

Donna Lambert

Submitted On:

10/10/2012 12:50 PM

Subject:

Filing has been withdrawn

Comments:

This filing has been withdrawn as requested.

SERFF Tracking #: AESP-128696517 State Tracking #:

Company Tracking #: ICC 12 OL 3010 0912

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Note To Reviewer

Created By:

Joan King on 10/02/2012 09:26 AM

Last Edited By:

Joan King

Submitted On:

10/02/2012 09:26 AM

Subject:

WITHDRAWAL OF FILING

Comments:

We respectfully request that you withdraw this filing so that we may re-file the material with a slight revision, using the same form number.

Thank you,

Joan F. King

State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Form Schedule

Lead F	Lead Form Number: ICC 12 OL 3010 0912						
Item	Schedule Item	Form	Form	Form	Action/	Readability	
No.	Status	Number	Туре	Name	Action Specific Data	Score	Attachments
1	Withdrawn	ICC 12 OL	ADV	TransAce LTC Rider Consumer Flyer	Initial:		ICC 12 OL 3010 0912
	10/10/2012	3010 0912					Material.pdf

Form Type Legend:

. •	po Logona.		
ADV	Advertising	AEF	Application/Enrollment Form
CER	Certificate	CERA	Certificate Amendment, Insert Page, Endorsement or Rider
DDP	Data/Declaration Pages	FND	Funding Agreement (Annuity, Individual and Group)
MTX	Matrix	NOC	Notice of Coverage
отн	Other	OUT	Outline of Coverage
PJK	Policy Jacket	POL	Policy/Contract/Fraternal Certificate
POLA	Policy/Contract/Fraternal Certificate: Amendment, Insert Page, Endorsement or Rider	SCH	Schedule Pages



A Smart Combination

LONG TERM CARE and LIFE INSURANCE











This Story Could Be Yours

Meet Hank, a 60-year-old self-employed architect. He's worked hard to provide a comfortable life for his wife and children, and now he's looking forward to retirement. But lately Hank's been concerned about what would happen to him and his family if he needed long term care like his father, who is facing a number of health issues and large medical bills from his struggle with Alzheimer's. Hank wants to make sure that the cost and burden of any care he might need doesn't fall on his family and loved ones.

What's a Solution?

Health insurance or Medicare can help pay for the cost of immediate medical expenses. But if you need ongoing care for a chronic illness, such as Alzheimer's, or for a serious disability that requires help with daily living needs, such as bathing, dressing, or eating, then you may need long term care coverage, especially since the need for this type of care can last for several months or even years.¹

For Hank and his family—and for you and your family as well—the answer could be a Long Term Care Rider with a TransACE® life insurance policy from Transamerica Life Insurance Company. You get the best of both worlds: long term care coverage if you need it and, if you don't, a guaranteed financial legacy for your family.²

NEARLY 70%
OF AMERICANS
OVER 65 WILL
NEED SOME SORT
OF LONG TERM
CARE DURING
THEIR LIFETIME.3

What does having a TransACE® life insurance policy with the Long Term Care Rider mean to Hank and his loved ones?

- Hank can receive long term care benefits from as low as \$25,000 up to \$1 million.
- If Hank does not use the long term care benefits, his premium payments will not go to waste—his loved ones will receive a guaranteed death benefit.
- Hank can count on what he pays for the LTC Rider not to increase. And with the TransACE® life insurance policy that it's a part of, Hank has opportunities to surrender his policy at certain anniversary dates and be eligible to receive up to 100% of the life insurance premiums paid.⁴

¹A chronically ill individual is defined as an individual who has been certified by a Licensed Health Care Practitioner as being unable to perform two of six Activities of Daily Living (bathing, continence, dressing, eating, toileting and transferring) for a period of at least 90 days or having a severe cognitive impairment.

²All guarantees are based on the claims-paying ability of Transamerica Life Insurance Company. Fluctuations in interest rates and/or policy charges may require the payment of additional premiums to keep the policy in force.

³National Clearinghouse for Long-Term Care Information, U.S. Department of Health and Human Services, Will You Need LTC?; http://www.longtermcare.gov/LTC/Main_Site/Understanding/Definition/Know.aspx July 2, 2012.

⁴Surrender value will be the lesser of 100% of gross premiums paid less any refunds, partial surrenders, and outstanding policy loans or 33% of the lowest face amount less any outstanding loans and any partial surrenders during the 60-day period following the 15th or 20th policy anniversary, or at any time on or after the 25th policy anniversary. Surrender value will be reduced on a dollar-for-dollar basis if LTC benefits are paid out. Subject to minimum funding requirements.



Guarantees, Flexibility and Control

A TransACE® life insurance policy with the Long Term Care Rider can help guarantee that you have means to pay for long term care if you need it.⁵ Plus, if you end up not using the long term care benefits, you can still leave your beneficiaries with a financial legacy—a valuable gift for your loved ones.

You're not just buying a life insurance policy. You're helping provide protection for your family from a company that you can trust.

For more information on long term care coverage with a guaranteed TransACE® life insurance policy, contact a Transamerica Life agent/producer today.

Producer Name
Producer Address
Producer Phone Number

⁵The Long Term Care Rider is an acceleration of the base policy's death benefit. Benefits paid under the rider will reduce the policy's death benefit and policy value. Consideration should be given to whether your life insurance needs are met if rider benefits are paid out in full.

TransACE® is a non-participating flexible-premium universal life insurance policy issued by Transamerica Life Insurance Company, Cedar Rapids, IA 52499. Policy Form #1-12611107 (CVAT), Group Certificate #2-72336107 (CVAT), Long Term Care Rider Form No. ICC 12 LTCR02 or LTCR02. Policy and rider form and number may vary, and this policy and rider may not be available in all jurisdictions. Insurance eligibility and premiums are subject to underwriting. In most states, in the event of suicide during the first two policy years, death benefits are limited only to the return of premiums paid.

The life insurance policy and the rider are subject to separate underwriting. This is a solicitation and an agent/insurance producer may contact you.

The policy and rider have exclusions and limitations. For costs and complete details of the coverage, contact Transamerica.



State: Arkansas Filing Company: Transamerica Life Insurance Company

TOI/Sub-TOI: LTC06 Long Term Care - Other/LTC06.000 Long Term Care - Other

Product Name: TransACE Long Term Care Rider

Project Name/Number: TransACE Long Term Care Rider Consumer Flyer/ICC 12 OL 3012 0912

Supporting Document Schedules

		Item Status:	Status Date:
Satisfied - Item:	ICC 12 OL 3010 0912 AR Letter and Statement of Variability	Withdrawn	10/10/2012
Comments:			
Attachment(s):			
ICC 12 OL 3010 0912 AF	R Letter .pdf		
ICC 12 OL 3010 0912 AF	R Statement of Variability .pdf		



September 21, 2012

Transamerica Life Insurance Company 4333 Edgewood Road NE Cedar Rapids, Iowa 52499

Administrative Office P.O. Box 5068 Clearwater, FL 33758 (727) 557-2012 jayne.flood@transamerica.com

Jay Bradford, Commissioner Arkansas Insurance Department 1200 West 3rd Street Little Rock, AR 72201-1904

RE: TRANSAMERICA LIFE INSURANCE COMPANY

NAIC #86231, FEIN # 39-0989781 Long Term Care Rider Advertising

Form No. ICC 12 OL 3010 0912 TRANSACE LONG TERM CARE RIDER CONSUMER FLYER

To Whom It May Concern:

Enclosed for review and approval is the above referenced long term care rider advertising form intended to be used with Policy Form 1-126 05-107, approved on January 10, 2012 (SERFF Tracking #AEGB-127866968); and Rider Form LTCR 02, approved May 22, 2012 (SERFF Tracking #AEGB-128311144). This form will not replace any supplemental illustration form previously approved by the State.

This advertising flyer is intended for use with individuals who are interested in purchasing a Long Term Care Rider with their life insurance policy.

Bracketed information is intended to be variable. Please see the attached Statement of Variability on the Supporting Documentation tab.

We trust that this filing will meet with your approval. If you should have any questions regarding this submission, please feel free to call me at (727) 557-2012, or contact me at my email address above. Thank you in advance for your consideration.

Sincerely,

Jayne Flood Assistant Vice President Advertising Compliance



Transamerica Life Insurance Company Home Office: Cedar Rapids, Iowa Administrative Office: P.O. Box 5068 Clearwater, FL 33758

Statement of Variability For Consumer Flyer ICC 12 OL 3010 0912 Invitation to Inquire

Transamerica Life Insurance Company is certifying to the following:

- 1. The final form issued to the consumer will not contain brackets denoting variable text.
- 2. Any variable text included in this Statement of Variability will be effective only for future issues.
- 3. Only text included in this Statement will be allowed to be used on the referenced Form received by consumers.
- 4. Any changes to variable text or permissible ranges of values will be submitted for approval prior to implementation if required by the state of Arkansas.

VARIABLE DESCRIPTIONS:

PAGE 2:

Contact information for agent / producer will appear in bracketed area.